

TOTAL FUEL ANNUAL NEWSLETTER

SPRING 2009

Dear valued customer;

What a year it has been. The collapse of the housing market; banks and financial institutions claiming bankruptcy; the Dow Jones loses 50 % of its value, and ***oil goes from \$140.00 to \$32.00 a barrel.***

The last statement seems to be the only bright spot, but not to the last year's budget conscious people who felt compelled to secure their price during last summer and early fall when oil was at an all time high. Most of these customers having had to renegotiate those commitments at costly premiums to help lower their costs and maintain their obligations. Our customers are confused and unsure how to handle this type of uncertainty, and look to us for answers.

First, we want to thank you for your trust and continued patronage. Your faith in Total Fuel to provide direction in these uncertain times is the foundation of our relationship. One that we not only appreciate, but hold in the highest regard; one that deserves answers, not questions; one that is committed to solutions, not adding to the problems.

Total Fuel believes the answer is continued investment in ***domestically produced renewable fuels.*** Total has continued to supplement at least 20 % of our heating oil with Bio-diesel. This year, Total has displaced 200,000 gallons of petroleum fuel reducing dangerous carbon and particle matter from our air, supporting our national security and expanding green jobs in our economy.

New York State will credit or refund 1 penny on every 1 percent blend of Bio-diesel in heating oil. A 20 % blend translates to ***.20¢ back on every gallon*** purchased. Receiving a return for investing in ourselves is only one answer to the problem; the other major issue is dealing with the risk and volatility of today's market. How does Total Fuel answer this question? By offering expanded risk managed programs.

Starting May, 2009, Total Fuel will offer a very progressive risk conscious program. Our customers will now have the ability to purchase their heating oil in any amount, in any month for as long or short of a period in advance as they wish. This offer minimizes your risk because our customers can control their purchases when and how they want. These cost conscious programs will help our customers to not over commit and feel like a

prisoner to the market swings and oil price volatility. Please feel free to contact our office and speak to one of our price program specialists.

Lowering our customer's costs, minimizing your risk and exposure, and receiving a return for the investment in ourselves through renewable fuels are the answers to our customer's questions and the direction Total Fuel will take to maintain your trust. We at Total thank you again for your patronage, and will continue to honor our relationship to our customers and maintain a level of integrity and professionalism in doing so.

Sincerely;

The Total Team

We will be updating our web page @ *Totalfuel.com*, including our new risk managed programs. Please contact our office at (914) 636-1200 for questions concerning our programs and Bio Heat credits.